



Bringing **Lenders** and Businesses Together



Money&Co. connects people with savings who want a better return on their cash with companies that need to borrow money in order to expand their businesses.

It's a smart, modern way for businesses to get the capital they need, and for lenders to get a great rate of interest. Companies make loan requests through our site – lenders then bid for the loan and the income it generates.

It's person-to-person (P2P) business lending.



What return can you expect on your cash?

Money&Co. attributes a credit rating to each company approved for a loan. These ratings range from A+ to C+ and provide a guide to the interest rate on the loan, with A+ companies expected to pay around 7% and C+ around 11%. A well-diversified portfolio of loans could therefore generate a gross interest rate of 8%.

After allowing for Money&Co.'s annual fee of 1% and another 1% for our bad debt assumption, you could expect to receive a rate of around 6%, although this return and the full return of your capital is not guaranteed.

You can also hold Money&Co. loans in an Innovative Finance ISA. See our website for more details.



How do we select the loans?

Our experienced credit team subjects each application to a rigorous financial stress test.

All companies must be profitable and have at least 3 years' filed accounts. All loans are 'senior', secured with a debenture, and range from £50,000 to £3 million.

Money&Co. has a sophisticated credit analysis system, which enables the team to give an initial decision within 72 hours.



How is the interest rate set?

In the majority of cases, the lenders set the rate via an auction. Once a loan is approved and rated, it is posted on the site and lenders can bid. When the auction ends, the company decides whether to accept the average rate. If the bid is successful, each lender receives the rate asked for, irrespective of the average rate. Some loans have a fixed rate of interest.

What are the terms of the loan?

Companies can request loans from 1 to 5 years. Money&Co. has a loan market, which will enable lenders to sell part or all of a loan before the end of the term.

Companies make monthly repayments, which include part repayment of capital and interest unless the loan is interest only. If a bad debt arises, we will pass the loan to a debt recovery company. If no money is recovered, the loan will be written off and lenders will lose their money. We would emphasise that we only expect this to happen with 1% of loans, but it is important that lenders diversify across as many loans as possible.

How do I get started?

It's easy. Just go to moneyandco.com, create a login and password and enter some details about yourself for our anti-money laundering checks. We expect that 90% of people will be approved automatically. You can then load cash into your Money&Co. account using your debit card and start lending. The minimum amount you can deposit in your account is £100 and the minimum that you can lend to an individual company is £10.

Who is behind Money&Co.?

Money&Co.'s CEO is the well-known fund manager, Nicola Horlick. You can read about the members of our team on moneyandco.com.

If you lend through Money&Co., your capital will be at risk. The value of investments may go down and you could lose all or part of your investment. Private company investments are not listed on any market and this means that you may not be able to sell them when you want to do so. Money&Co. does not provide investment, tax or legal advice. If you are unsure about the suitability of an investment, you should speak to a financial adviser. Any investment made through Money&Co. by you as a Lender will not be covered by the Financial Services Compensation Scheme.



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